

The background of the slide is a night-time aerial view of a city, likely Hong Kong, with its lights reflecting on the water. Overlaid on this are several semi-transparent digital icons: a padlock inside a circle, a shield with an envelope, a hexagon with a dollar sign, a hexagon with a lightbulb, and a hexagon with a circular arrow. Thin vertical lines connect these icons to the city below.

# edvance

**Edvance International Holdings Limited (1410.HK)**  
安領國際控股有限公司

**2020/21 全年業績公佈 簡報**



The background of the slide features a night-time cityscape, likely Hong Kong, with illuminated skyscrapers and a harbor. Overlaid on this are several digital icons: a padlock inside a circle, a shield with an envelope, a hexagon with a dollar sign and circuit lines, and a hexagon with a lightbulb. Vertical lines connect these icons to the city below.

# 目錄

- 01**      集團介紹
- 02**      2021年財政年度回顧
- 03**      未來展望 – 網絡安全
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# 集團介紹

- 成立於 2002 年，並專注於網絡安全和金融科技創新領域
- 為市場上的主要科技參與者
- 安領國際(1410.HK) 2017年於創業板上市，2019年12月轉往主板
- 總部位於香港，業務足跡遍布澳門、深圳、上海和新加坡



增值分銷  
[www.edvance.hk](http://www.edvance.hk)



中國內地的科技公司  
[www.edvance.cn](http://www.edvance.cn)



面向中國內地的  
身份和訪問管理產品  
[www.epas.com.cn](http://www.epas.com.cn)



網絡安全服務中心  
[www.esh.hk](http://www.esh.hk)



雲端「安全即服務」  
[www.greenradar.com](http://www.greenradar.com)



本地科技社區  
[www.wepro180.com](http://www.wepro180.com)



網絡安全



科技風險投資與創新  
[www.agdigits.com](http://www.agdigits.com)



數字資產管理  
[www.agam.hk](http://www.agam.hk)



科技培育公司  
[www.agic.hk](http://www.agic.hk)



安全檔案數據室  
[www.docuroom.com](http://www.docuroom.com)



金融科技



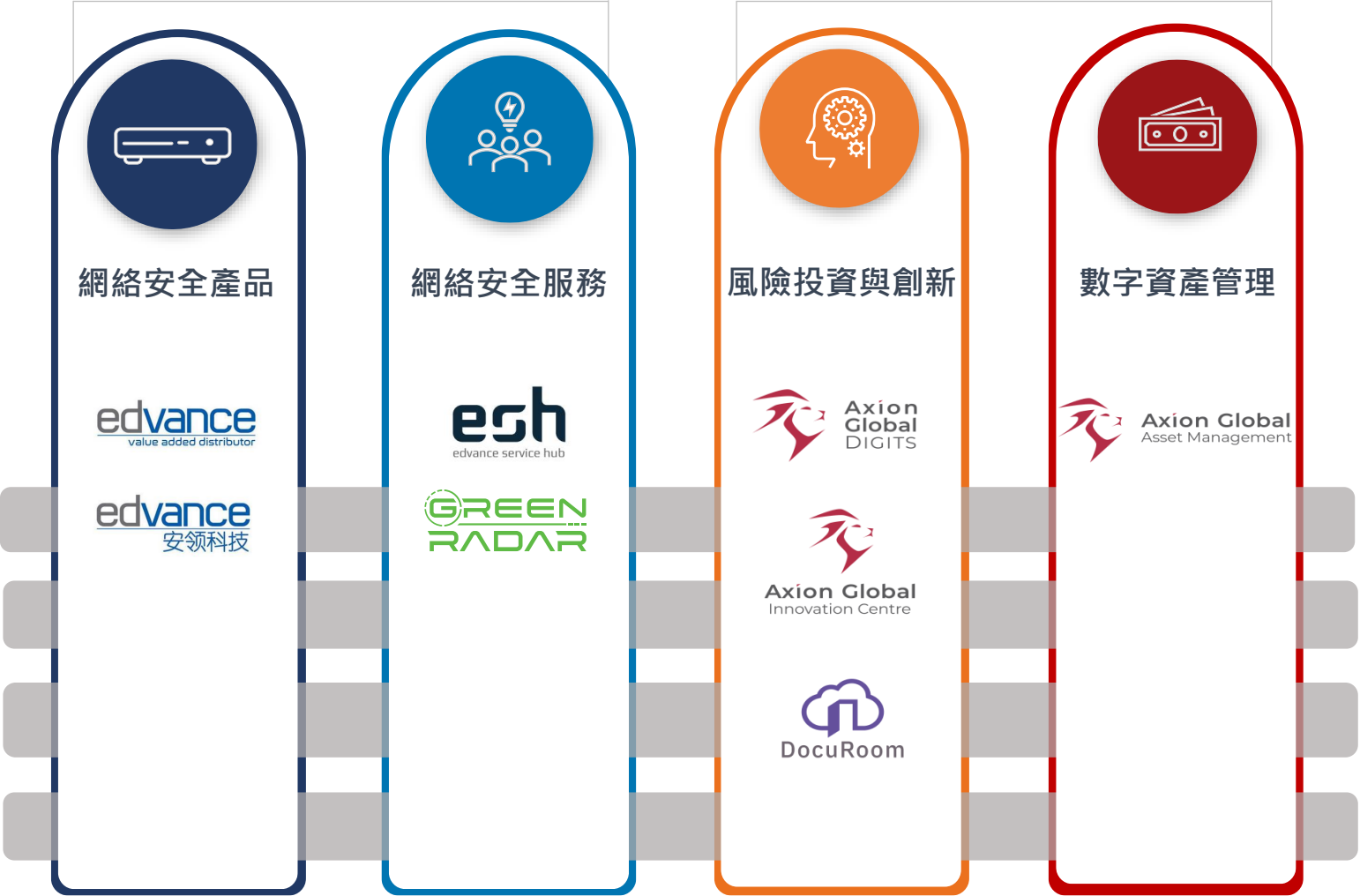
由**網絡安全科技**逐步進化

進軍**金融科技**

# 我們的業務重點 – 四大支柱

## 網絡安全

## 金融科技



憑藉網絡安全的堅實基礎，踏足  
金融科技和數字資產管理

- 捕捉市場能力
- 培育孵化（人才、技術、資本）
- 研究與開發
- 業務知識



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# 財務亮點

(港元)

收益

約 **410.5**百萬

**+4.1%**

毛利

約 **124.0**百萬

**+18.3%**

純利

約 **34.7**百萬

**+48.8%**

毛利率

**30.2%**

**+3.6pt**

純利率

**8.5%**

**+0.6pt**

**FY2021**  
千港元

**FY2020**  
千港元

業績  
收益  
銷售成本

**410,505**  
**(286,492)**

**394,330**  
**(289,490)**

毛利

**124,013**

**104,840**

除稅前溢利

**43,182**

**31,018**

應佔年度溢利 (虧損)

- 本公司擁有人  
- 非控股權益

**34,739**  
**(482)**

**23,344**  
**-**

年度溢利

**34,257**

**23,344**



# 網絡安全業務維持增長動力

## 摘要

- 收益增加4.1%，純利躍升48.8%
- 運營優化改善 (節約成本開支及利潤率提升)

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value added distributor

edvance  
安领科技

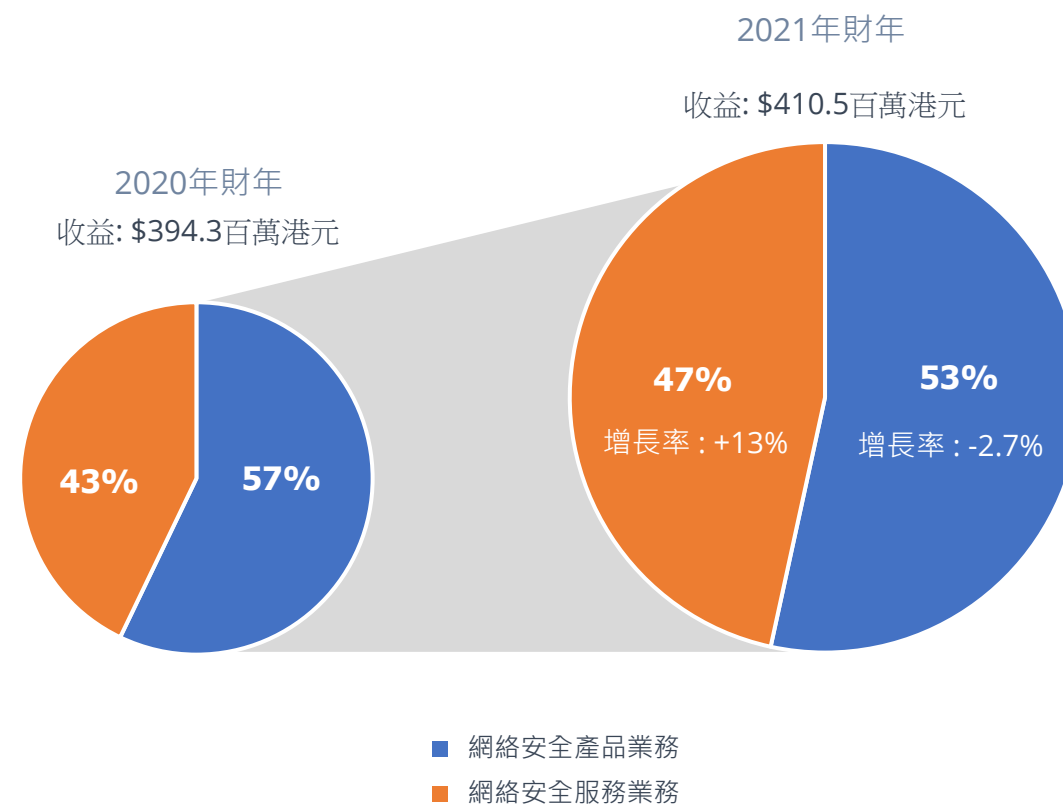
- 新增了三項解決方案產品

GREEN  
RADAR

esh  
edvance service hub

- 服務業務保持穩定

## 網絡安全業務轉向服務模式



# 我們的核心業務 – 網絡安全產品和服務

## 網絡安全



- 集團穩健增長的現金牛
- 香港領先網絡安全產品分銷商
- 新產品 – **NeuVector, Gigamon, Safe-T**

- **ESH 及 Green Radar** - 設立新辦公室以提供網絡安全服務並加強研發能力
- 毛利率從 28.6% 上升至 31.6%
- Green Radar 位於香港及新加坡的**安全監控中心 (SOC)**，通過註冊 **aidar™** 提供全面的電郵保護方案

# 我們構建數字資產生態系統的核心引擎

## 金融科技

### 報告期內:

- 投資香港領先的數字資產交易所 – HKbitEX ( A2 系列的主要投資者 )

### 報告期後:

- 獅昂環球創新中心 - 進駐香港科技園公司創新中心的全新FinTech Centre
- 創新項目：DocuRoom
- 簽署一份關於投資一間專注於區塊鏈和數字資產創新技術的公司的諒解備忘錄



### 報告期內:

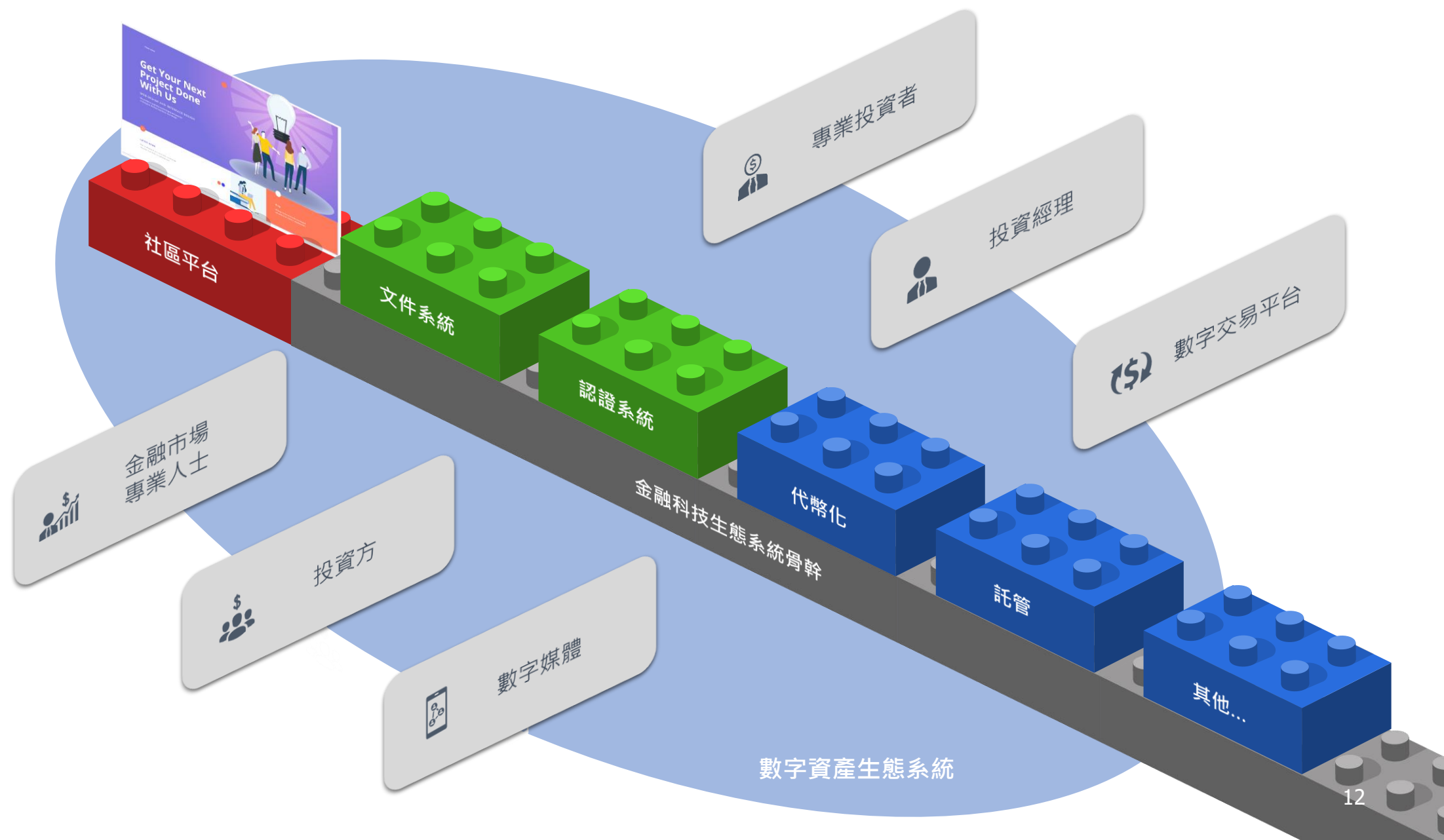
- 收購持有獲證監會授予第1、4、9類牌照的銳升證券有限公司
- 改名為獅昂環球資產管理

### 報告期後:

- 建議通過證券型代幣發行 ( STO ) 籌集資金
- 向證監會提交申請以管理高於最低限度的虛擬資產
- 投資重點：加密貨幣和數字資產



# 建立我們的數字資產生態系統



# 2021財政年度 – 為未來發展奠定基礎

基礎

- 進行多項戰略投資以確保長期增長
- 投資港幣3,500萬 ( 由營運現金流出資 )
- 新聘員工38名, 增長42%

未來發展

由 ESH 及 Green Radar  
策動的新網絡安全計劃



- 打造金融科技數字化未來
- 投資HKbitEX



運用集團的技術專長改革  
傳統資產管理業務



集團內部研發部門，發展  
核心輔助科技



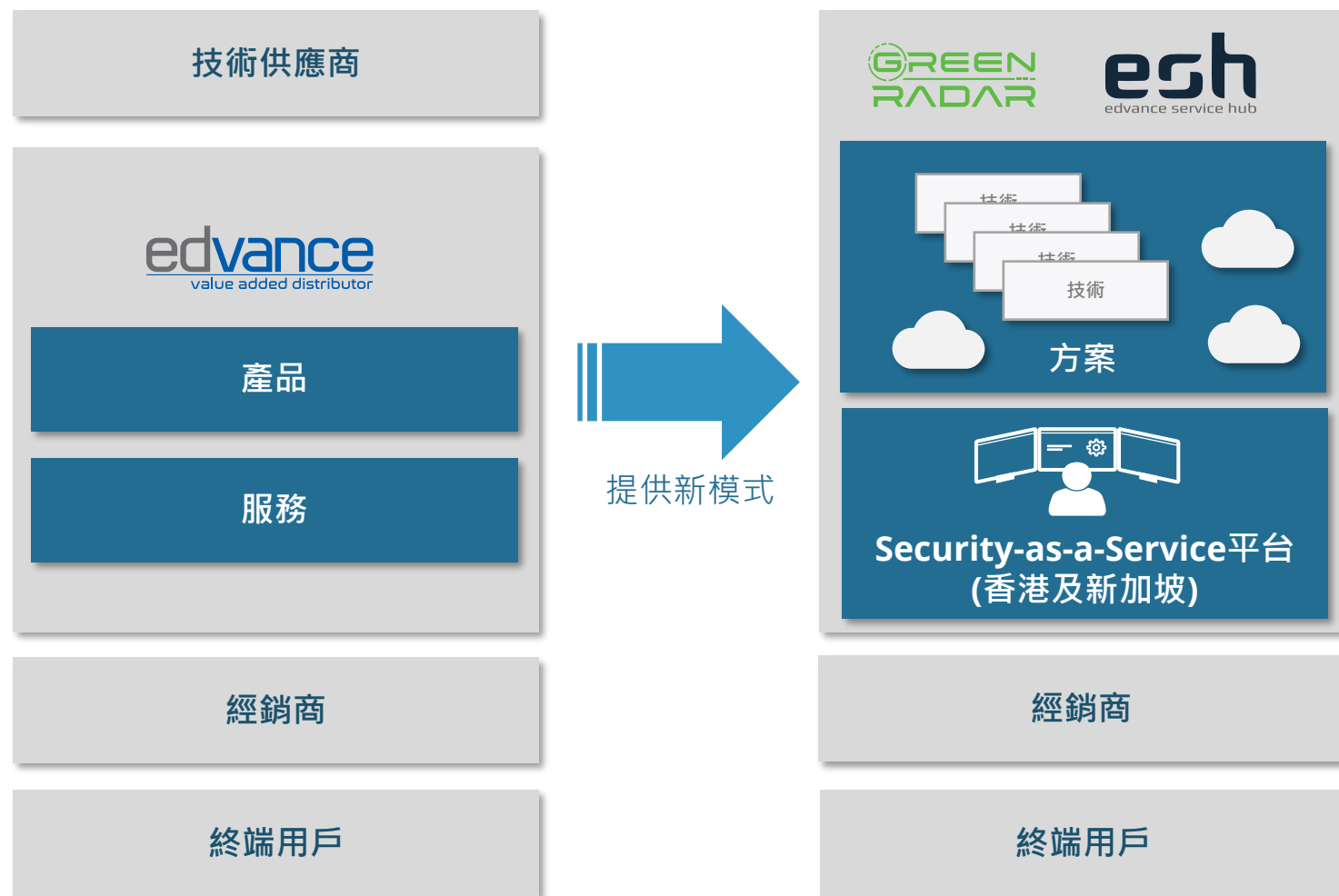


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# 加速網絡安全解決方案應用



- 為我們的經銷商 / 終端用戶提供更多選擇
- Security-as-a-Service – 更易於部署及更具成本效益
- Green Radar 及 ESH 提供更多解決方案：

GREEN  
RADAR



電子郵件安全

esh  
edvance service hub



身份識別及存取管理



應用與數據安全



網絡安全

- 由集團在香港和新加坡兩個安全監控中心提供支持



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# 龐大的數字資產市場機遇



市值:

US\$1.57T

 +594%  
加密貨幣

US\$85.6B

 +882%  
穩定幣

US\$108T

 +4.5%  
環球股票

## 市場趨勢

1. 數字資產成為新資產類別
2. 機構參與浪潮
3. 監管條例推動行業發展

《CNBC 2021年百萬富翁調查》  
結果顯示，近一半千禧一代的百萬  
富翁其至少25%的財富為加密貨幣

《畢馬威(KPMG) 2021報告》指出，  
虛擬資產行業及其相關服務供應商已  
為機構投資和增長做好準備

《普華永道(PwC) 2021年報告》稱，  
有一半的對沖基金現時均投資於加密  
貨幣



# 為股東創造價值的策略



策略	風險投資	科技創新	數字資產管理
原則	<ul style="list-style-type: none"><li>長期投資及收購計劃</li><li>戰略性及協同效應</li><li>投資回報</li></ul>	<ul style="list-style-type: none"><li>專利技術</li><li>平台及合作夥伴中心化</li></ul>	<ul style="list-style-type: none"><li>符合監管要求</li><li>創新產品</li></ul>

## 我們獨有的優勢

### 領先技術

- 技術和創新深植於集團的DNA
- 全面的網絡安全方案
- 經認證的安全監控中心
- SaaS



### 專業知識

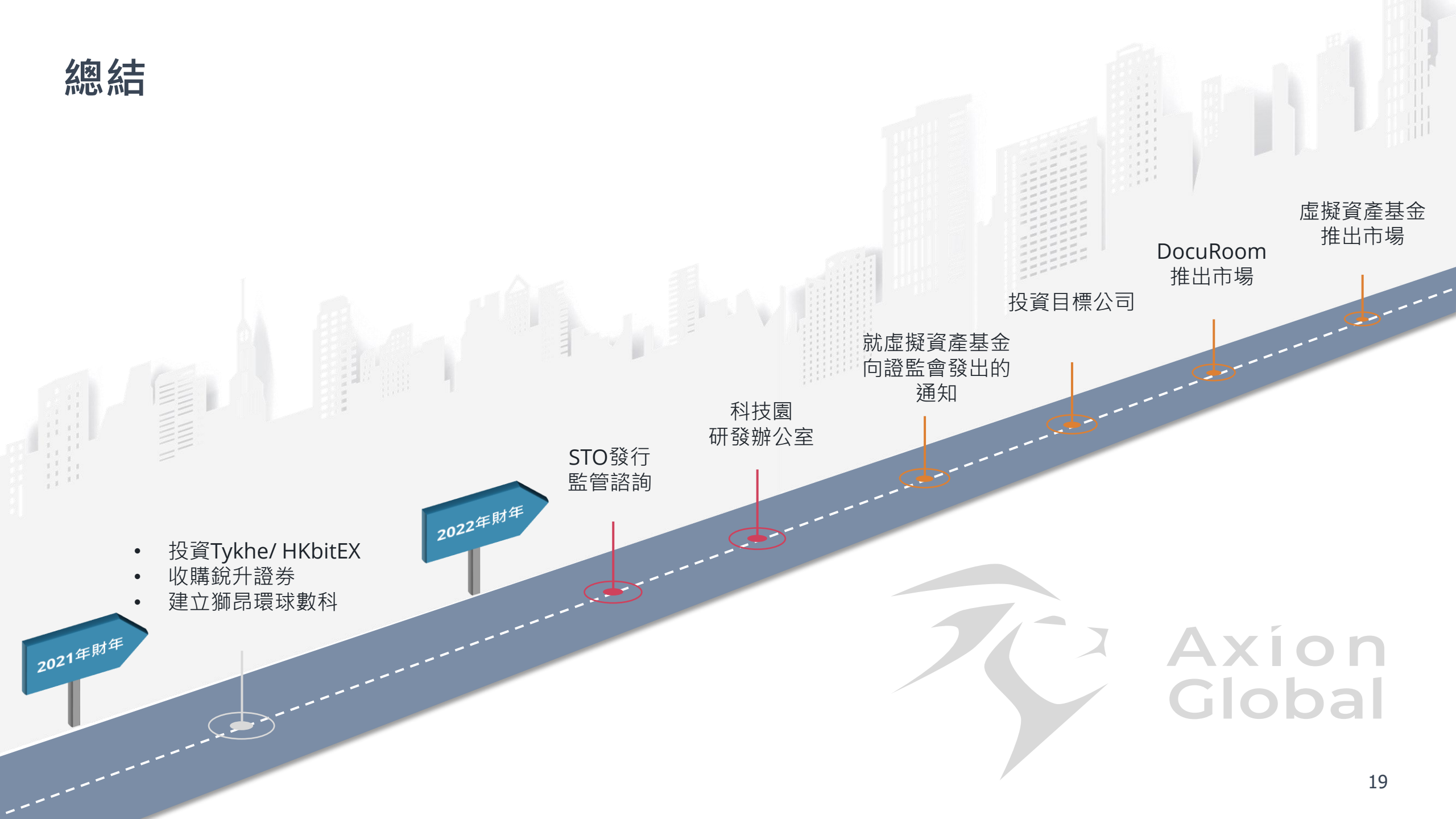
- 數字資產領域的先鋒
- 傳統銀行和金融行業經驗豐富，擁有廣泛的行業專業知識



### 強效管治

- 在香港交易所上市
- 證監會授予牌照進行第1類、第4類、及第9類受規管活動
- 虛擬資產基金管理牌照申請
- 傳統金融 + 科技盡職調查

# 總結



# 問答環節

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